

# PS20

## PRACTICAL SOLUTIONS

...enabling organizations to focus on their strategies by providing practical solutions



Partner Program



*Do you have a bunch of churches in your network?*  
Let PS20 help you and your churches focus on key strategies through our Partner Program

PS20's Partner Program was specifically designed for organizations that have multiple churches and / or non-profits that roll-up underneath them in some way. Whether you are a denomination, a church going multi-site or launching strategic partnerships, a parachurch organization, or just a network of churches and organizations, the PS20 Partner Program is for you. We have developed extraordinary systems and processes to ensure that your organizations are provided with the best service available. Most importantly, we are passionate about helping organizations impact the world by alleviating certain administrative tasks and allowing those organizations to diligently pursue the goals set before them.

Our mission is simple – we want to give organizations the ability to focus on their key strategies by providing them with practical solutions. We recognize that pastors typically wear many “hats” within their organizations. They are the ones called on to perform weddings and funerals. They are asked to counsel people through difficult times and are there when someone goes to the hospital. Pastors lead mission trips and build buildings. They work with graphic designers one day and baptize people the next. Through all of our time working with pastors and churches, we have found that pastors love their jobs and would never choose to do anything else. What we have also discovered is that the most grueling, frustrating “hat” the pastor wears is the accounting and administrative one. That is where we enter the picture. We need pastors to focus on what they do best: encouraging, counseling, and teaching. Let PS20 do the administrative duties that deter pastors from accomplishing their mission!

So, what does this look like for the organizations underneath you? In the pages to follow, you will find some frequently asked questions regarding the logistics of the relationship we have with our customers. You'll also find a flow chart that explains how information is transmitted. This should give you a clear picture of the products and services your organizations will receive with PS20.

Now, what does this look like for you? Well, we want you to refer us out to the organizations underneath you! It's that simple! We'll give you all the materials your organizations need to get up and running with us. Simply hand them the packet and let them go at it. They'll get in contact with us and we'll take it from there!

We're excited to impact the world by working with you, allowing you and your organizations to focus on the things that you do best.

Thanks!

A handwritten signature in black ink that reads 'Ben Habeck'.

Ben Habeck



**PS<sub>20</sub>**  
PRACTICAL SOLUTIONS  
Partner Program  
FREQUENTLY ASKED QUESTIONS

## 1. WHY SHOULD I BECOME A PARTNER OF PS20?

- a.** Becoming a partner of PS20 gives you the comfort of knowing that the organizations in your network are getting the best financial services available. You'll find peace in knowing that PS20 is one of the only financial service providers in the country that specifically focuses on churches and non-profit organizations. You'll also rest easy knowing that PS20's experienced and educated accountants and support staff provide the most cost-effective and efficient services, saving your organizations thousands of dollars annually.

## 2. WHAT ARE THE BENEFITS OF BECOMING A PARTNER OF PS20?

- a.** Some of the benefits you will receive include, but are not limited to, the following:
  - i. Access to a single point-of-contact for all organizations underneath you
  - ii. Full access to each of your organizations financial information
  - iii. Consolidated reporting features to compare your organizations
  - iv. Standardized systems and processes provided to each of your organizations
  - v. "Out of the box" solutions for quick setup and processing
  - vi. Discounted pricing for your organizations
  - vii. A standardized chart of accounts for budgeting and reporting
  - viii. Access to extended resources and services
  - ix. Customized solutions to meet the specific needs of your organizations

## 3. WHAT ARE MY RESPONSIBILITIES AS A PARTNER?

- a.** Your responsibilities are simply to be a reference for us. Upon becoming a partner of PS20, we'll need you to advise us as to any customizations you'll want for your organizations. Otherwise, we'll simply implement our standard systems and procedures.

## 4. WHAT ARE THE QUALIFICATIONS TO BECOMING A PARTNER?

- a.** The qualifications are simple and somewhat negotiable. In order to become a partner with us, you'll need to currently have at least 5 organizations that will become part of this relationship. If you do not have 5 organizations, we'll want to see a plan for your future growth. This way, we can help you standardize your systems and processes. We just want to be sure that you have a qualified growth plan and that PS20 can most effectively help in that plan.

## 5. IS THERE AN APPLICATION I HAVE TO FILL OUT?

- a.** Currently, there is no application for the Partner Program. Simply contact us at 678-287-1090 to schedule an interview where we can review your current situation and discuss your growth potential / plan.

## 6. ARE THERE ANY FEES FOR BECOMING A PARTNER?

- a.** At this point, there are no fees for becoming a partner of PS20. However, if significant customizations, integrations or reporting requirements become a need, then we'll discuss consulting fees. Otherwise, most partners have absolutely no fees at all.